

9th INDIA INTERNATIONAL



CONVENTIONTM
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24 - 25 - 26 August 2012, HICC - Novotel, Hyderabad
www.goldconvention.in

Introduction



Last few years have clearly demonstrated the power of Gold, the only stable and globally accepted physical currency, in uncertain times. Gold has not only held on to its 'enduring value', but has also come on top as the most preferred 'real currency' during this period. Is it all driven by 'unwarranted fear' or are there indeed real changes on the ground that could justify the buoyancy in Gold?

Another noticeable feature during the last one to two years has been a clear shift in the gold holding pattern, with the share of private holding steadily climbing up. Is it good for the market in the long run? Would it increase volatility in the market?

While the discussions on gold are dominated by investment demand themes, jewellery - the key demand driver, still has its pride place. Are apprehensions such as decline in jewellery demand for gold, real? If so, what could be the ramifications of such demand compression?

Coming to the bullion industry specific issues, where is the Indian gold bullion industry heading? With a series of initiatives announced, a lot of action is expected in the coming months. It could be in the areas of spot market reforms, newer products, export and import related and so on. Exploration and refining space has also seen a spate of activities with the policy initiative of the Indian Government.

Indian gold derivatives market is perhaps the best case of harmonious integration of hedgers and speculators towards creating a vibrant and reliable price signal for risk management purposes. The derivatives market is getting ready for the next level of innovation in products and their usage. Will it be too much to say that Indian market would soon start setting the global prices for bullion?

The above are some of the issues that are exciting every participant involved with bullion and jewellery trade. Such issues have multiple dimensions and ramification, which only experts can clarify and guide.

Welcome to one and all to **9th India International Gold Convention 2012**, to explore the possibilities, to get an in-depth view on the current scenario and to plan and prepare for future. Needless to mention, networking with the best in business comes naturally.

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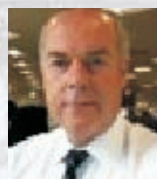
Bullion Bulletin



SHARPS PIXLEY

Goldletter
INTERNATIONAL

Speakers



Mr Jeremy East
Global Head of Metals Trading
Standard Chartered Bank



Mr Rohit Savant
Sr Commodity Analyst
CPM Group



Mr Matthew Turner
Precious Metals Strategist
Mitsubishi Corporation Intl



Mr Philip Klapwijk
Global Head of Metals Analytics
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Mr Mehul Choksi
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INTL Commodities



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CME Group



Mr Sameer Patil
Senior VP - PKMT
MCX



Mr Pradeep Nagori
VP - Commodities
Edelweiss Bullion

Speakers



Mr Sandeep Kulhalli
VP - Retail & Marketing
Titan Industries



Mr Terry Harris
Regional Sales Manager
Asia - Precious Metals Marketing
Johnson Matthey



Mr Amresh Acharya
Director - Investments
World Gold Council



Mr Haresh Kewalramani
Director
Bombay Bullion Association



Prof Parimal Merchant
Director of the Center for Family
Managed Business
S. P. Jain Institute



Mr Bimal Das
Director
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Mr Mayank Khemka
MD
Khemka Group of Cos



Mr William Barkshire
Chief Operating Officer
HKMEX

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* The above rates are applicable only for IIGC 2012 delegates, sponsors and exhibitors.	
Printed post conference	

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For any other assistance please email us at
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convention@commodityindia.com

Programme Schedule



Day 1: 24th Aug'12

12:00 noon onwards	Hotel check-in, delegate registration, followed by lunch
3:30 pm – 5:00 pm	Master Class: Hedging through gold forwards & options
5:00 pm – 6:00 pm	Networking Tea/coffee break
6:00 pm – 7:30 pm	Inaugural function Keynote address by Chief Guest Roundtable: Industry views & expectations
7:30 pm – 8:00 pm	Award Ceremony
8:00 pm – 10:00 pm	Gala Cocktails, Entertainment & Dinner

Day 2: 25th Aug'12

9:00 am – 10:15 am	<p>Session-1: Aligning expectations and growing together</p> <p>Deliberation-1: Working with the government for growth and development of bullion industry</p> <p>Presentation-1: Taxation on gold, silver and platinum- India vs. Rest of the world</p> <p>Audience price poll-1</p>
10:15 am – 10:45 am	Deliberation-2: Nurturing long-term sustainable cross-border partnerships
10:45 am – 11:30 am	Networking Tea /coffee break & one-to-one business meetings
11:30 am – 12:15 pm	<p>Session-2: Paper Vs. Physical: What does the Indian consumer want?</p> <p>Presentation-2: Minted products market- where are we? What is the potential? How do we develop the market?</p> <p>Presentation-3: Trends in Indian Jewellery markets</p> <p>Presentation-4: Deliberation on Indian bullion refining – obstacles & what the future holds for us</p> <p>Presentation-5: Bullion-based structured products market in India</p>

Programme Schedule

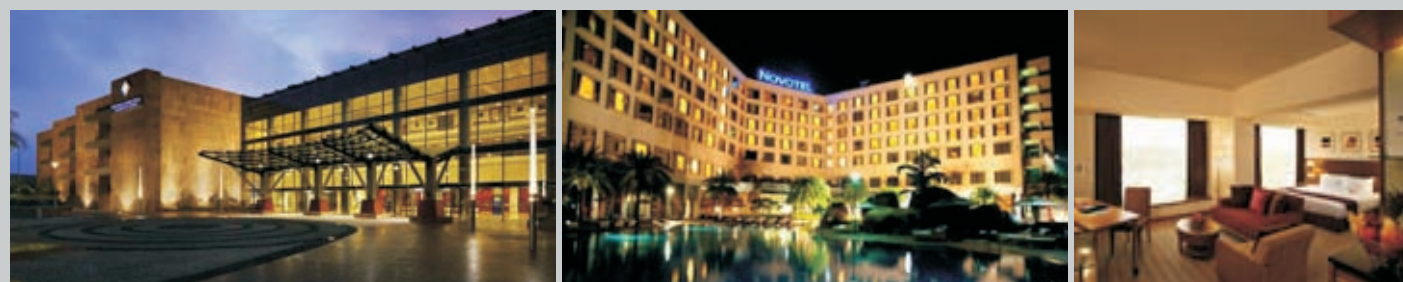


Day 2: 25th Aug'12

12:15 pm – 12:45 pm	<p>Session-3: Pushing reforms agenda into marketplace</p> <p>Presentation-6: Innovations at the global exchange marketplace Presentation-7: Pending reforms in the Indian bullion marketplace</p>
12:45 pm – 2:00 pm	Networking Lunch & one-to-one business meetings
2:00 pm – 2:30 pm	<p>Session-4: Professionalizing family business: Roadmap to capture new opportunities</p> <p>Presentation-8: Presentation by a successful entrepreneur who has transformed his family business into a professional one Presentation-9: Steps towards professionalizing family business</p>
2:30 pm – 3:15 pm	<p>Session-5: Platinum: The untapped opportunity in the Indian market Deliberation-3: Platinum: opportunities in waiting?</p>
3:15 pm – 4:00 pm	Networking Tea /coffee Break & one-to-one business meetings
4:00 pm – 4:15 pm	Open slot
4:15 pm – 4:45 pm	<p>Session-6: Price outlook</p> <p>Deliberation-4: Price outlook on gold, silver & platinum Audience price poll-2</p>
4:45 pm – 5:00 pm	Summary of the conference
7:00 pm – 9:00 pm	Cocktails and Entertainment
9:00 pm – 11:00 pm	Gala Dinner

* Subject to change

Venue - HICC Novotel



About Sponsors



Edelweiss Bullion

Edelweiss Bullion is a front runner in bringing positive changes in the Indian Bullion Market. By replicating the success of the parent group, the Edelweiss Group, Edelweiss Bullion has offered specialized & superior solution to its Bullion Customers. It has established a strong foothold in multiple centers across the country. It has pan-India presence through its Online Portal currently with Delivery Centers at Ahmedabad, Bangalore, Chennai, Coimbatore, Delhi, Indore, Jaipur, Kolkata, Hyderabad, Cochin and Mumbai. A large & dedicated customer facilitation team ensures that the customers get a prompt and hassle free experience & our dedicated procurement team ensures competitive prices for our customers. Edelweiss Bullion provides direct INR quotes from 10 am till 11 pm on all working days on the Online portal. We also provide flexibility in lot sizes and extended timelines for fixing the unfixed trades which is a big convenience for our customers.

www.edelbullion.com



Caps Gold

Chanda Anjaiah Parameshwar (CAP) is one of the top three Gold and Silver bullion merchants in India. CAP is the only authority in the state of Andhra Pradesh with the Hallmark Certification as Gold and Silver bullion merchants. Since 1901 Chanda Anjaiah Parameshwar (CAP) has been a name synonymous with Gold and Silver bullion trade in AP and South India. CAP has been a trusted name with both the small and big buyers of Gold and Silver for over a century now, with an established turnover of over Rs. 7000 Crores. M/s Chanda Anjaiah Parameshwar has been upholding the same family tradition of accountability, integrity, and reliability in trading Gold and Silver bullion. www.capsgold.com



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analysis across 100

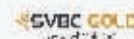
Quant Commodities

Quant capital is a well diversified financial services organization involved in multiple businesses. The group which is 4 years old is a subsidiary of Reliance Capital. Quant Commodities is the commodities trading subsidiary of the quant group. It started the commodities business in 2010 by foraying into the precious metals business. It caters to the wholesale dealers, large jewelers, corporate and HNI customers across multiple locations by offering gold bars (995/999 fineness) and silver bars (999.9 fineness). In a short span of 2 years, the business has expanded across the country catering to the requirements of its customers across 12 locations. www.quantcapital.co.in



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HKMEX

Hong Kong Mercantile Exchange (HKMEX)

The Hong Kong Mercantile Exchange provides a state-of-the-art electronic platform for commodities trading in the Asia-Pacific time zone, riding on Hong Kong's world-class financial infrastructure, proximity to mainland China, and unique role as China's offshore renminbi centre. The Exchange, whose shareholders include ICBC, COSCO and Ent+ Group among others, currently trades gold and silver contracts. In addition to its upcoming launch of renminbi contracts in base and precious metals, HKMEX also aims to offer a diverse range of commodity futures on agricultural products and financial derivatives. HKMEX is authorised by the Securities and Futures Commission to operate as an automated trading services provider. Its trades are cleared and settled through HKMEX-appointed clearing house LCH Clearnet in London.

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ScotiaMocatta, the precious and base metals division of Scotiabank, is a global leader in metals trading and finance, with roots dating back to 1671. ScotiaMocatta is the Chairman of the London Silver Fixing, the longest tenured member of the London Gold Fixing, and a leading market-maker with operations worldwide. ScotiaMocatta serves a diverse clientele of producers and consumers of precious and base metals across a variety of industries. Drawing on the combined expertise of Scotiabank in investment banking and corporate banking, including research, derivatives, foreign exchange, and mining and project finance, ScotiaMocatta is able to provide clients with truly integrated solutions. ScotiaMocatta serves its clients in the Middle East from their office in Dubai. Scotiabank's Global Banking and Markets division provides corporate and investment banking and capital markets products and services to corporate, institutional and government clients across the globe. The Bank has over 30 Global Banking and Markets offices around the world and more than 300 relationship managers, organized around industry specialties.

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Pushpak Bullions A 3A Member of IBCF

Pushpak Bullions Private Limited

Pushpak Bullions Private Limited (PUSHPAK) the Company was incorporated on 17, December 1999 promoted by Mr. Chandrakant Patel & Mr. Ketan M. Shroff. The Company is engaged in the manufacturing, wholesale trading of plain gold jewellery, diamond studded jewellery, gold and silver coins, medallions and precious stones, supplying, merchandising and trading in bullions and commodities. www.pushpakbullions.com

DGCX

International Commodity Exchange
Dubai Gold & Commodities Exchange

The Dubai Gold & Commodities Exchange (DGCX)

The Dubai Gold & Commodities Exchange (DGCX) commenced trading in November 2005 as the Middle East's first commodity derivatives exchange and has become today, the leading derivatives exchange in the region. DGCX has almost 230 members and 86 clearing members from a range of financial centres such as Zurich, London, Chicago, Singapore, Auckland, Mumbai and Karachi, as well as the UAE. The DGCX's goal is to ensure that DGCX is the 'market of choice' in the region, by listening to the needs of both existing and new market participants to provide the contracts that they wish to trade. www.dgcx.ae



State Bank of India

State Bank of India is the country's largest and most trusted Bank ranking 363rd among the Global Fortune 500 companies and ranked 130th most powerful listed company of the world according to Forbes. SBI provides range of banking services through its vast network of branches in India and abroad. The gold banking activities of the Bank encompasses Sale of Gold (wholesale), Sale of Gold coins in Retail, Gold Deposit Scheme (GDS) and Metal Gold Loans to the jewellery industry i.e. jewellery exporters and domestic jewellers. The Sale of Gold and Metal Gold Loan schemes are presently in operation at important centres across the country. The Bank offers various gold banking products at competitive rates. www.statebankofindia.com

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Lemon Tree Premier Accommodation	Within India	Outside India
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Two Lunch, Two Gala Cocktail dinners at Conference Venue (HICC)
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Conference Kit
Airport Transfers in Coach (Groups)
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Inclusive of 12.36% Service Tax
Lemon Tree Premier is 4 kms away from HICC (nearest hotel)

Exhibition Tariff

Stall Size	Within India	Outside India
4 Sq Mtr fully furnished booth plus one delegate pass*	Rs 70500	USD 1690
6 Sq Mtr fully furnished booth plus one delegate pass*	Rs 90750	USD 2160

* Exclusive of service tax as applicable, Delegate pass does not include stay
* 9 Sq Mtr Booths Sold out

For more information on
9th IIGC and all previous IIGCs, log on to www.goldconvention.in



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